

Insurance
Partnerships



At Bryte Partnerships, we pride ourselves in growing long-term profitable partnerships that broaden our capability in niche market sectors and provide customers with propositions that are suited to their particular needs.

Our partnerships are based on the following principles:

-
- Collaborative, long-term approach to business development
 - True partnership principles – we all do well
 - Flexible approach – we do what works
 - Develop new niche products and distribution opportunities – invest in new innovative ideas
 - Transparency in results and goals
 - Sharing of insurance rewards
 - Sustainable underwriting profit is a non-negotiable
-



Camargue Underwriting Managers is an underwriter of financial and liability (casualty) insurance products. They also provide unique risk management solutions to improve risk management for policyholders in a broad spectrum of industries in South Africa. Their products are available through our broker network.

Products: Directors and Officers Liability, Commercial General Liability, Trustee Liability, Commercial Fidelity Guarantee, Professional Indemnity, Employment Practice Liability, SME Liability, IMI and Big Banks and Large Corporations FIS.

Contact details

Director: Lucian Carciumaru
Telephone: +27 (0) 11 778 9140
Email: lucian@camargueum.co.za
Website: www.camargueum.co.za



iMPAC Underwriting Managers, specialists in Motor Mechanical Warranties, have a team who, with their extensive mechanical experience, are able to advise clients on claims and cover. With a great service-oriented ethic that ensures customers are dealt with in a professional manner, iMPAC offers several warranty plans to suit all vehicles – from new and used cars to motorcycles and tyres.

Products: Motor Warranty

Contact details

CEO: Hennie Van Staden
Telephone: +27 (0) 12 010 0697
Email: hennie@impacrisk.co.za
Website: www.impacuma.co.za



Crop insurance is a product that covers the farmer against drought, fire, hail, excessive rainfall, frost, uncontrollable pest and diseases, transit, flood and excessive heat. A totally new product, CropSure was launched in the South African market following the trend of the international crop insurance market.

iMPAC CropSure, unlike the traditional market, does not insure purely yield per hectare, they insure crop revenue per hectare giving the farmer peace of mind knowing that he will receive a guaranteed amount in the event of an insurance peril occurring.

Products: Crop Cover

Contact details

CEO: Hennie Van Staden

Telephone: +27 (0) 82 211 5097

Email: info@impaccropsure.co.za

Website: www.impaccropsure.co.za



Mobility Insurance, an authorised financial services provider, was founded in May 2013. Through its partnership with Bryte Insurance, Mobility offers insurance solutions to commercial passenger-carrying vehicle operators.

Their fundamental prerogative is to assist customers in their time of need.

In keeping with our promise to deliver seamless and hassle-free services/taxi insurance, we have also partnered with nationwide service providers who share our values to ensure that customers enjoy peace of mind.

Contact details

Rajen Govender

Email: Rajen@mobilityins.co.za



TUM specialises in innovative and responsive insurance and risk management solutions tailored for public sector entities in South Africa.

Their bespoke products and services are designed to support this customer segment towards delivering on their strategic objectives, meeting regulatory requirements and responding to the unique risks and circumstances that municipalities and public entities face. Public sector organisations serve the public and are held accountable by civil society.

Products: Buildings/Property Damage, Miscellaneous Classes (Theft, Money, Fidelity Guarantee etc.), Group Personal Accident, Motor Fleets, Liabilities, Directors & Officers Liability, Professional Indemnity and Assets All Risks.

Contact details

Timothy Paramasivan

Email: timothy.paramasivan@brytesa.com



At Oneplan, we do insurance differently. It's real insurance for real people. It's pet insurance that pays you before you see the vet. Health insurance that offers day-to-day benefits as well as hospital cover.

Household and car insurance that lets you have total control over how much insurance you want at the price you can afford, you can even turn your cover on and off whenever you want.

We believe in being upfront and honest, it's why we give you complete access to your policy through the smart Oneplan App. Add items you wanted insured, chat to a qualified nurse or a friendly team member for any questions you have and load claims all through the app.

The best part? It only takes one minute to get insured with us.

Products: Oneplan Health Insurance, Oneplan Pet Insurance and Short-Term Insurance

Contact details

CEO: Michael Otten
Telephone: +27 (0) 10 001 0141
Email: michael.o@onegrp.co.za
Website: www.oneplan.co.za



Bryte purchased a controlling stake in the South African operation of Sapphire Risk Transfer from January 2021. Sapphire will provide focused International Risk Solutions to the corporate property marketplace in Africa. We bring our customers the global benefits of a truly international Insurance and Reinsurance strategy. Creativity through experience and trading relationships are key to our approach.

Contact details

CEO: Gary Corke
Telephone: UK +44 (0) 7802 336 818
SA +27 (0) 72 973 5802
Email: gary@saphirerisks.com
Website: www.saphirerisks.com



Bryte partnered with Tax Risk Underwriting Managers to cover customers against the risk of being selected for a tax audit by SARS as well as any disputes related to unfair SARS re-assessments. Tax Risk Insurance protects SME businesses and their owners against the risk of a SARS tax audit.

If a taxpayer is selected for audit, Tax Risk Insurance will appoint and pay for tax professionals to deal with the matter – giving the taxpayer peace of mind knowing that they will have access to some of South Africa's best tax professionals when they need it most.

Products: Tax Insurance

Contact details

Director: Willem Lombaard
Telephone: +27 (0) 861 473 738
Email: info@taxrisk.co.za
Website: www.taxrisk.co.za



At SmartLegal, we provide real lawyers to smart clients and are passionate about connecting our members to the best lawyers possible. Our members have the advantage of a superior lawyer, ready for the situation at hand. Our Legal Cover also includes benefits such as: Civil Labour and Criminal, Estate Assistance, Wills Benefit to mention a few. So why not become a SmartLegal Member by making a Smart choice?

For more information visit www.smartlegal.co.za, contact us on 087 094 6148 or Whatsapp us on 068 128 4118.

Contact details

CEO: Francois Pauw
Telephone: +27 (0) 87 094 6148
Email: francois@smartlegal.co.za
Website: www.Smartlegal.co.za



Phishield provides consumers with affordable cover for cyber liability due to a cyber emergency and loss of funds events due to fraud.

Our objective is to provide products that are simplistic, beneficial, accessible, and inexpensive. Uncomplicated application forms and simple underwriting procedures/requirements are compatible to the individual and SME target market. Phishield prides itself on offering exceptional service to its intermediaries and a seamless claims experience for its clients for ever-increasing cyber crime losses.

Contact details

Director: Sarel Lamprecht
Telephone: +27 (0) 10 312 5257
Email: sarel@phishield.com
Website: www.phishield.com



Smart Home Product Summary

RSI's Smart Home product, underwritten by Bryte, is designed to take the pain out of owning major appliances, electronics and fixtures. It is a value-added product designed for high value and utilisation by the insured. For a small monthly premium, as a stand-alone policy or in addition to an existing short-term insurance policy, Smart Home provides a repair or replace service to consumers on goods that have failed due to wear and tear, mechanical and electrical failure or power surge.

Contact details

Director: Glen Mollink
Telephone: +27 (0) 83 625 6983
Email: glen@risksolutions.co.za
Website: www.risksolutions.co.za/smart-home/



UNITYHEALTH

Unity Health is a division of Ambiedown Financial Services (Pty) Ltd. FSP 10287

Unity Health is a leading primary healthcare insurance provider. The product offering caters for the essential healthcare needs of the South African population and includes a suite of primary healthcare and hospitalisation products.

Visit their website to learn more about their offering and tell all your friends and family about it.

Website: www.unityhealth.co.za



Vap-Sure offers short-term insurance of motor vehicles as a stand-alone as well as motor value added products. Their unique underwriting criteria ensures that we accept risk in a responsible but competitive manner.

Contact details

Director: Selwyn Stoffberg

Telephone: +27 (0) 86 100 0519

Email: info@vapsure.co.za

Website: www.vapsure.co.za



Contact

Registered Address

Rosebank Towers, 5th Floor, 15 Biermann Avenue,
Rosebank, 2196, South Africa

T 011 088 7000

Insurance Partnerships

Wim Morland

Executive Head: Insurance Partnerships

E Wim.Morland@brytesa.com

T +27 (0) 11 088 7115

Anushka Naidoo

Key Accounts Manager

E Anushka.Naidoo@brytesa.com

T +27 (0) 11 088 7380

Adel Berning

Key Accounts Manager

E Adel.Berning@brytesa.com

T +27 (0) 11 088 7381

Bryte Insurance Company Limited

is a licensed insurer and an
authorised FSP (17703)